



## DEVELOPMENT MANAGER.

£40-50,000 plus bonus.

## ASSISTANT DEVELOPMENT MANAGER.

£30-35,000 plus bonus.

**TOWN.**

### **TOWN's mission is to build good places for better lives.**

Founded in 2014, TOWN is a profit-with-purpose property developer. We do three things:

- Settlement extensions. As master developer, we set a vision, obtain planning consent, and oversee the delivery of new parts of cities.
- Urban regeneration. We partner local authorities and other public-sector organisations to deliver complex urban regeneration projects.
- Neighbourhood housing. We work with cohousing groups and custom-builders to bring forward beautiful, community-centred housing.

TOWN's first completed development, Marmalade Lane, won numerous awards including the prestigious RTPI Silver Jubilee Cup, an RIBA National Award, a RICS Social Impact Award and a Civic Trust Award. It showcases many of TOWN's hallmarks including a community codesign process, high standards of environmental sustainability, and people-friendly public realm. Our impact on the

development world has been recognised by the Estates Gazette's 2020 Future of Real Estate Award.

TOWN's current portfolio includes:

- North East Cambridge – regeneration of Cambridge's water recycling works, working alongside U+I plc, to enable a new quarter of the city of over 5,000 homes;
- Love Wolverton – a 115-home, £35m mixed-use redevelopment of a key town centre site in Milton Keynes; and
- Neighbourhood housing projects in Norwich, Sunderland, Northamptonshire and Newcastle.

We are recruiting two development management roles to help deliver TOWN's expanding body of work.

## THE ROLES.

### Development Manager.

Supported by a Director, a Development Manager's role is to lead one or two of TOWN's projects, and provide support on other projects and business development when needed.

Development Managers will have early and high levels of responsibility, typically dealing with all aspects of a project from initial feasibility through design and planning to construction, working with external professionals and stakeholders at a senior level. Duties usually include:

- initial project feasibility studies and appraisals;
- appointing and managing external professionals;
- creative input into project vision and strategy;
- running community and stakeholder engagement;
- managing development appraisals; and
- attending site during construction.

You'll be principled and passionate about the built environment, conscious of what shapes it and the impacts it has on a global and local scale, and bring ideas and deep commitment to better development. Every project has different dynamics and you'll need to be proactive, pragmatic and adaptable.

You'll have at least three years' experience in relevant roles in the built environment, whether in development, advisory work or other. You might or might not have a relevant professional qualification/membership such as RICS or RTPI. You'll have strong general credentials, with an appreciation of the inter-disciplinary nature of good development projects. You'll have a demonstrable interest in themes that cut across professional specialisms – for example sustainability, inclusive design or active transport. You'll also have skills in a core development area such as financial appraisal, project management or planning/design.

### Assistant Development Manager.

The role of an Assistant Development Manager is to support the Directors and Development Managers on TOWN's largest and most complex projects. Working flexibly across projects as the workloads requires, duties typically include:

- conducting analysis and research to support project development;
- managing external professionals;
- coordinating project information flow within the team;
- setting and recording key meetings and decisions;
- organising/running project and company events; and
- liaising with planning and statutory bodies.

As a candidate for Assistant Development Manager, you'll have a first degree in any subject and a demonstrable interest in the built environment and its impacts it has on a global and local scale. You might have, or be working towards obtaining, a relevant professional qualification/membership such as RICS. Your written English will be excellent, you'll be highly numerate and you'll have strong organisational skills.

## PERSONAL QUALITIES.

Both roles demand the following personal qualities:

- purpose – an understanding of and affinity with TOWN's mission;
- initiative – an ability to self-start, take ownership, think ahead and act early;
- tenacity – not accepting no for an answer, chasing outcomes, outlasting the competition;
- flexibility – a willingness to go where the work takes you, in both location and content; and
- congeniality – being a team player and a good colleague.

## THE PACKAGE.

Both roles command competitive salaries, dependent on experience. We offer a discretionary bonus scheme, workplace pension, 25 days' annual holiday plus bank holidays, CPD opportunities and study trips.

TOWN has always operated a largely virtual office and, as we emerge from the pandemic, this is evolving into a work-from-anywhere policy. When rules permit, we will convene regularly as a team, and you will sometimes need to travel to site or for external face-to-face meetings; otherwise, you will work from home. This flexible approach to working entails regular travel by train and occasional overnight stays.

## HOW TO APPLY.

For more information about TOWN, see [www.wearetown.co.uk](http://www.wearetown.co.uk).

To apply, please send a letter and CV to [susan@wearetown.co.uk](mailto:susan@wearetown.co.uk) by Wednesday 23rd June 2021. Interviews will be via Zoom in w/c 28th June.

For an informal conversation about either role before applying, please call one of TOWN's Directors – Jonny Anstead (07500 335315) or Neil Murphy (07714 097924).

The logo for TOWN, consisting of the word "TOWN." in a bold, white, sans-serif font on a black rectangular background.