

WE ARE HIRING

TOWN is hiring a Development Manager / Senior Development Manager to help deliver our diverse portfolio of work across the UK.

TOWN.



Senior Development Manager

**to £70,000 plus bonus,
depending on experience**

Development Manager

**to £60,000 plus bonus,
depending on experience**

APPLICATION DEADLINE: MIDDAY, FRIDAY 29TH MARCH 2024

About TOWN

TOWN is a profit-with-purpose developer, with a mission to build good places for better lives. TOWN works with local authorities, landowners, investors and communities to deliver developments that improve people's quality of life, enable more sustainable ways of living and improve the wider places they are part of.

TOWN's projects range from 14 to 5,600 homes, in locations throughout the UK. Across all our developments, we apply the principles of design, sustainability, placemaking and engagement.



We plan and oversee the delivery of new settlements or extensions to existing towns and cities.

Hartree

A substantial new quarter of Cambridge, with over 5,000 homes across 48 hectares of brownfield land.



We plan and deliver complex, mixed-use regeneration projects.

Love Wolverton

A £35 million regeneration of Wolverton's town centre.



We deliver highly sustainable, well designed and community-oriented housing developments.

Marmalade Lane

TOWN's first completed development, Marmalade Lane, is a 42-home cohousing community in Cambridge.



The Role

Responsibilities

Supported by a Director, a Development Manager's role is to lead day-to-day on one or two of TOWN's projects, and provide support on other projects and business development when needed.

Development Managers will have early and high levels of responsibility, typically working on all aspects of our projects, from initial feasibility through design and planning to construction, working with external professionals, stakeholders and contractors at a senior level.



Senior Development Manager



In addition to the Development Manager responsibilities, Senior Development Managers will lead on TOWN's larger and more complex projects with minimal oversight, managing TOWN's relationships with senior figures in partner and stakeholder organisations.

We will determine through the application process whether the individual is more suited to the Development Manager or Senior Development Manager role.

Core responsibilities include:

- Carrying out initial project feasibility studies and appraisals;
- Appointing and managing external professionals;
- Providing creative input into project vision and strategy;
- Running community and stakeholder engagement;
- Preparing and updating development appraisals;
- Managing projects using appropriate project management tools;
- Procuring and managing building contractors; and
- Attending site during and after construction, monitoring progress and facilitating smooth handover processes.

Requirements

We're looking for someone who is principled, passionate about the built environment, and who is committed to creating positive impact on a global and local scale.

As each of our projects has different dynamics, we're looking for someone who is proactive, pragmatic and adaptable. Key criteria for the role include:

- A minimum of three years' experience in client-side development-management roles;
- A strong commercial understanding;
- A detailed understanding of the planning and development process;
- Competency in financial modelling of development appraisals;
- Demonstrable experience and capability in client roles managing pre-construction and/or construction stages of projects; and
- Strong project management skills.

Personal qualities

In terms of personal attributes, we are primarily looking for someone who shares an understanding of and affinity with TOWN's mission, some qualities we also value include:

- An effective communicator;
- A good team member;
- Self-motivated with an ability to take ownership and work flexibly;
- A problem solver, able to face challenges with tenacity and creativity; and
- A strategic thinker, able to see the bigger picture and navigate the details of a project.

We value diversity and inclusion and welcome applications from candidates from all backgrounds.

What we offer

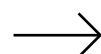
We offer a competitive salary, dependent on experience, plus discretionary bonus. Additional benefits include workplace pension and 25 days' annual holiday, increasing by one day per year of service up to a maximum of 30 days, plus bank holidays. We also give all staff an additional day off on the last Friday of every other month to help support work/life balance. TOWN values staff development, and provides a range of CPD opportunities. We are also in the process of introducing a Growth Share scheme to give longer-serving employees a stake in the future growth of the business.

All TOWN employees work from home, travelling for face-to-face meetings, project work and company events. Staff also make use of TOWN's flexible workspace based in London SE1, or other flexible workspace close to home. The current team is based across the UK, in Brighton, Cambridge, Newcastle and London.

Staff may be based anywhere in the UK and work on projects nationwide, but for these roles there is likely to be a focus on projects in the broad Cambridge-Milton-Keynes-Oxford region.

TOWN's flexible approach to working entails regular travel by train and occasional overnight stays.

For more information about TOWN, see www.wearetown.co.uk.



How to apply

To apply, please send a cover letter and CV to jobs@wearetown.co.uk by Friday 29th March 2024.

For an informal conversation about the roles before applying, please call one of TOWN's Directors – Jonny Anstead (07500 335315) or Neil Murphy (07714 097924).